



SHARSHERET®

CHIEF DEVELOPMENT OFFICER

Sharsheret, the national Jewish Breast and Ovarian Cancer Community, with headquarters in Northern New Jersey, seeks a full-time Chief Development Officer (CDO) to plan, coordinate and assure the implementation of strategies to develop donors, funding and contributions to support Sharsheret. The CDO may work remotely in the NY/NJ area. The CDO will join Sharsheret's C-Suite of four, work closely with Sharsheret's Board of Directors, and report directly to the CEO.

Responsibilities

- Serve as a thought partner to the CEO and participate in decisions related to development goals and strategies
- Manage and guide the development team through priority and goal setting and interdepartmental coordination
- Oversee all fundraising activities and events
- Identify new funding opportunities
- Enhance and direct Sharsheret's major gifts/Jewel, men's leadership and legacy giving programs, including stewardship, solicitation, and public acknowledgment
- Partner with the Board of Directors to identify, cultivate and steward relationships with current and prospective major donors, foundations, corporations, and volunteers
- In collaboration with the Marketing Team, develop messaging to appeal to various donor constituencies, utilizing multiple channels (print, email, web, social media, etc.)
- Represent Sharsheret externally at community events and fundraisers
- Share the Sharsheret story with confidence, communicating the urgent needs of women, men, and families at-risk or living with cancer

Qualifications

- 8-10 years leading a development department, serving on management teams and working with boards of directors
- Experience with the diverse components of comprehensive fundraising planning and implementation, including demonstrated success in securing funding from individuals and foundations and events management
- Passion for and commitment to Sharsheret's mission
- Knowledge and experience working in the Jewish community or health care setting
- Excellent verbal and written communication skills
- Impeccable attention to detail
- Ability to multi-task and work in a fast-paced, growing organization
- Familiarity with donor databases

To Apply

Send resume and cover letter to susan@shirawerblowsky.com. No telephone calls please. Extensive benefits package and salary (\$175,000-200,000) commensurate with experience.

Sharsheret provides equal employment opportunities to all candidates regardless of economic or social status and will not discriminate on the basis of race, color, ethnic origin, creed, religion, political belief, gender, sexual orientation, marital status, or age.

The Jewish Breast & Ovarian Cancer Community

866.474.2774 | www.sharsheret.org | info@sharsheret.org

Regional Offices: California • Florida • Illinois • New Jersey • New York